

✦ Focused
RESULTS

2024 TRAINING SCHEDULE

FALL 2024

BRANCH MANAGER BOOTCAMP

SERIES 1:

1. SEPTEMBER 18
2. OCTOBER 23
3. NOVEMBER 13
4. DECEMBER 11

SERIES 2:

1. SEPTEMBER 26
2. OCTOBER 31
3. NOVEMBER 21
4. DECEMBER 19

PACIFIC:

1. SEPTEMBER 17
2. OCTOBER 15
3. NOVEMBER 12
4. DECEMBER 10

FRONTLINE BRANCH SERIES

EASTERN:

1. SEPTEMBER 25
2. OCTOBER 30
3. NOVEMBER 20
4. DECEMBER 18

PACIFIC:

1. SEPTEMBER 24
2. OCTOBER 29
3. NOVEMBER 19
4. DECEMBER 17

OUTSIDE CALLING SCHOOL

EASTERN:

1. OCTOBER 17
2. OCTOBER 24

PACIFIC:

1. OCTOBER 2
2. OCTOBER 16

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2025 TRAINING SCHEDULE

All training runs from 9 am to 12 pm ET, except the Pacific training, which runs from 9 am to 12 pm PT (12 pm to 3 pm ET)

SPRING 2025

BRANCH MANAGER BOOTCAMP

SERIES 1:

1. JANUARY 15
2. FEBRUARY 12
3. MARCH 12
4. APRIL 9

SERIES 2:

1. JANUARY 30
2. FEBRUARY 27
3. MARCH 20
4. APRIL 24

PACIFIC:

1. JANUARY 14
2. FEBRUARY 11
3. MARCH 11
4. APRIL 8

FRONTLINE BRANCH SERIES

EASTERN:

1. JANUARY 29
2. FEBRUARY 26
3. MARCH 19
4. APRIL 23

PACIFIC:

1. JANUARY 28
2. FEBRUARY 25
3. MARCH 18
4. APRIL 22

OUTSIDE CALLING SCHOOL

EASTERN:

1. FEBRUARY 6
2. FEBRUARY 13

PACIFIC:

1. FEBRUARY 5
2. FEBRUARY 19

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2025 TRAINING SCHEDULE

SUMMER 2025

BRANCH MANAGER BOOTCAMP

SERIES 1:

- 1. MAY 21
- 2. JUNE 18
- 3. JULY 16
- 4. AUGUST 20

SERIES 2:

- 1. MAY 22
- 2. JUNE 26
- 3. JULY 24
- 4. AUGUST 28

PACIFIC:

- 1. MAY 20
- 2. JUNE 17
- 3. JULY 15
- 4. AUGUST 19

FRONTLINE BRANCH SERIES

EASTERN:

- 1. MAY 14
- 2. JUNE 25
- 3. JULY 23
- 4. AUGUST 27

PACIFIC:

- 1. MAY 13
- 2. JUNE 24
- 3. JULY 22
- 4. AUGUST 26

OUTSIDE CALLING SCHOOL

EASTERN:

- 1. JULY 10
- 2. JULY 17

PACIFIC:

- 1. JULY 9
- 2. JULY 30

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FALL 2025

BRANCH MANAGER BOOTCAMP

SERIES 1:

- 1. SEPTEMBER 17
- 2. OCTOBER 22
- 3. NOVEMBER 12
- 4. DECEMBER 10

SERIES 2:

- 1. SEPTEMBER 25
- 2. OCTOBER 30
- 3. NOVEMBER 20
- 4. DECEMBER 18

PACIFIC:

- 1. SEPTEMBER 16
- 2. OCTOBER 21
- 3. NOVEMBER 12
- 4. DECEMBER 9

FRONTLINE BRANCH SERIES

EASTERN:

- 1. SEPTEMBER 24
- 2. OCTOBER 29
- 3. NOVEMBER 19
- 4. DECEMBER 17

PACIFIC:

- 1. SEPTEMBER 23
- 2. OCTOBER 28
- 3. NOVEMBER 18
- 4. DECEMBER 16

OUTSIDE CALLING SCHOOL

EASTERN:

- 1. OCTOBER 9
- 2. OCTOBER 23

PACIFIC:

- 1. OCTOBER 1
- 2. OCTOBER 8